

Formed in 1983.








A boutique food service consultancy serving the cultural, corporate and educational sectors across the United States and Canada.

JGL's cross-sector knowledge gives us the ability to understand the delicate balance between satisfying the financial needs of an organization and respecting stakeholder requirements. JGL views food services increasingly as a recruitment tool and a program that supports and enhances a company's culture.

The company is minority owned and is certified as a WBE in the state of NJ.



Our Services Include:

-  Assessments
-  Benchmarking
-  Concept Development
-  Contract Renegotiation
-  Master Planning
-  RFP Process
-  Subsidy Reduction Strategies

JGL is proud to have worked with some of the most respected and prestigious organizations in the world at their U.S. based locations.

Our Selected Corporate Clients Include:

- Bayer
- Cox Communications
- DLA Piper
- Eisai Inc.
- Ford Foundation
- Latham & Watkins
- Goodwin Procter
- Guardian Life Insurance Company
- Schulte Roth and Zabel
- MBIA
- Patterson Belknap
- Verizon
- United Federation of Teachers



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JGL is unique among consultants for several reasons.

A principal is engaged on every project we undertake.

With over 300 clients in our portfolio, we have experience addressing the operational, financial, and organizational challenges food service programs face.

Our genesis is operations, not design. This allows us to strategize and evaluate from an operational point of view, which we believe produces realistic expectations for our clients.

Our knowledge of the catering market, best practices, and operational requirements is unparalleled.

Our Selected Projects Include:

Cox Communications

Atlanta, GA – JGL has been working with Cox Communications for three years. We were initially brought in to do an assessment of seven locations nationwide. Our assessment recommended many operational changes, a vendor consolidation and a contract renegotiation. Following implementation of the recommended actions, Cox saved over \$1 million annually. Cox has retained the JGL team to stay on in a subject matter expert (SME) capacity. We remain very involved in all decisions related to food services at all Cox locations.

Latham & Watkins

Multiple U.S. Locations – L &W is a long-term client; we have done work in their Washington DC, New York and Silicon Valley locations. Our scopes have included RFP management for the Washington DC office, proposal leveling and comparison for the New York office and RFP management for the Silicon Valley office.

United Federation of Teachers

New York, NY – JGL worked with the United Federation of Teachers (UFT) on an assessment and RFP process. UFT was interested in reducing their subsidy and working with a partner that could implement advanced technology to mitigate long lines in the cafeteria. JGL managed an RFP process (in the middle of the pandemic) which ultimately led to the successful selection of a new Operator who has been able to help the organization accomplish their goals.