

Formed in 1983.

A boutique food service consultancy serving the cultural, corporate and educational sectors across the United States and Canada.

JGL's cross-sector knowledge gives us the ability to understand the delicate balance between satisfying the financial needs of an organization and respecting stakeholder requirements. JGL views food services increasingly as a recruitment tool and a program that supports and enhances a company's culture.

The company is minority owned and is certified as a WBE in the state of NJ.



Our Services Include:

- **Q** Assessments
- 🗠 Benchmarking
- Concept Development
- Contract Renegotiation
- 📕 Master Planning
- **RFP Process**
- **Subsidy Reduction Strategies**

JGL is proud to have worked with some of the most respected and prestigious organizations in the world at their U.S. based locations.

Our Selected Corporate Clients Include: **Apollo Global Management** Bayer **Cox Communications DLA Piper** Eisai Inc. **Exxon Mobil Ford Foundation Goodwin Procter** Guardian Life Insurance Company Latham & Watkins **L'Oreal** Schulte Roth and Zabel **MBIA** Patterson Belknap Verizon



Our Selected Projects Include:

Multiple U.S. Locations – JGL worked with Apollo on a recent RFP for their complementary **Apollo Global Management** feeding program in New York, CT, and LA. The client is very focused on the quality of service and strong fiscal management. JGL managed an RFP on their behalf, resulting in the incumbent's retention. Multiple U.S. Locations - JGL worked with Cox Communications for five years, commencing **Cox Communications** with an assessment of seven locations nationwide. Our assessment recommended many operational changes, a vendor consolidation, and a contract renegotiation. Following the implementation of the recommended actions, Cox saved over \$1 million annually. We stayed on as subject matter experts (SME) for another four years, guiding the client through multiple operational changes. Multiple U.S. Locations - Latham & Watkins is a long-term client. We have worked in Latham & Watkins Washington, DC, Silicon Valley, New York, and Century City. Our services have included assessments, RFPs, contract renegotiations, and a national trends and expense review, which is currently underway.

JGL is unique among consultants for several reasons.

A principal is engaged on every project we undertake.

With over 300 clients in our portfolio, we have experience addressing the operational, financial, and organizational challenges food service programs face.

Our genesis is operations, not design. This allows us to strategize and evaluate from an operational point of view, which we believe produces realistic expectations for our clients.

Our knowledge of the catering market, best practices, and operational requirements is unparalleled.

For more information about JGL's services, visit our website at www.jglconsultants.com/services/