

Formed in 1983.


JGL Consultants is a boutique food service and retail consultancy serving the cultural, corporate and educational sectors throughout the United States and Canada.

JGL's unique experience in the corporate and cultural sectors has proven advantageous in our work with higher education institutions. Our cross-sector knowledge gives us the ability to understand the delicate balance between satisfying the financial needs of the institution and respecting stakeholder requirements.

The company is minority owned and is certified as a WBE in the state of NJ.



Our Services Include:

-  Assessments
-  Benchmarking
-  Concept Development
-  Contract Renegotiation
-  Master Planning
-  RFP Process

Food service is so much more than just providing meals to students; students of this generation have sophisticated palates and are paying close attention to where their food is coming from, how it is sourced and who is providing it. JGL views food services increasingly as a recruitment tool and a program that supports and enhances the school's mission.

Our Selected Higher Education Clients Include:

- Augsburg University
- Barnard College
- Bloomfield College
- Harvard University
- John F. Kennedy School of Government
- Florida SouthWestern State College
- Marymount Manhattan College
- Minneapolis College of Art & Design
- Teachers College at Columbia University
- University of San Diego



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JGL is unique among consultants for several reasons.

A principal is engaged on every project we undertake.

With over 300 clients in our portfolio, we have experience addressing the operational, financial, and institutional challenges food service and retail programs face.

Our genesis is operations, not design. This allows us to strategize and evaluate from an operational point of view, which we believe produces realistic expectations for our clients.

Our knowledge of the catering and retail markets, best practices, and operational requirements is unparalleled.

Our Selected Projects Include:

Barnard College

New York, NY – In Spring of 2018, JGL was hired by Barnard College to conduct an assessment and provide a fast-tracked RFP process. The College's food service program has been and continues to be contracted with a food service management company. JGL was successful in managing a bid process that led to a multi-million-dollar investment offer. The new vendor transitioned seven months before the pandemic, and as shutdowns ensued, JGL was brought back to work with the vendor and the client to address financial challenges.

Florida SouthWestern State College

Fort Myers, FL – In October of 2021, Florida SouthWestern State College hired JGL to do an assessment of their contract – managed food service operation. In our process, we uncovered a variety of operational challenges from the vendor and client sides that were inhibiting the success of the program. JGL made recommendations for short- and long-term measures to improve the operational and financial performance of this account.

Teachers College at Columbia University

Manhattan, NY – JGL was retained by Teachers College in 2021 to execute an RFP process after their provider unilaterally transferred the contract to another brand. We successfully completed the contract negotiation process which allowed the selected food service provider to begin on-site dining operations for the start of the 2022 semester. We also helped the College introduce a new optional meal-plan for residential students. We continue to work with Teachers College in a subject matter expert (SME) & transition services role.